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## **Coffman Engineers Announces N.A. Cohen Group Will Join Firm**

**Electrical engineering firm will augment Coffman's multidiscipline services in Los Angeles**

ENCINO, California, October 5, 2021 – Multidiscipline engineering consulting firm Coffman Engineers, Inc. (Coffman) announced today they reached a definitive agreement with N.A. Cohen Group, Inc. (N.A. Cohen), an electrical engineering firm, to join Coffman. The merger is planning to close in December 2021.

Coffman and N.A. Cohen have many of the same clients and an established working relationship since 2010. N.A. Cohen's capabilities and portfolio complement Coffman's existing work and partnerships in LA, particularly in healthcare, hospitality, higher education, and housing. Through discussions beginning in 2019, both firms agreed that joining forces would benefit clients and provide opportunities for employees.

"Our growth in the LA area calls for outstanding electrical engineering talent to expand our multidiscipline services," said Jonathan Wirthlin, Vice President, Managing Principal of Coffman's LA-OC Region. "N.A. Cohen is that partner. They have built a respected firm in LA, and we are fortunate to have them bring that legacy to Coffman to establish our electrical department."

This merger is a strategic fulfillment of Coffman's plan to establish an electrical engineering department in Los Angeles. Coffman's LA offices currently do not offer in-house electrical engineering services. The addition of N.A. Cohen will become the LA electrical engineering group.

"N.A. Cohen has been motivated by a continued drive for innovation, insistence on excellent work, and detailed attention to providing clients outstanding services, and we found a partner in Coffman that has the same level of care," said Jack Arslanian, N.A. Cohen President/Principal. "We look forward to joining them."

Jack Arslanian, PE, N.A. Cohen President/Principal will join Coffman as a Principal Advisor and Youssef Matta, PE, RCDD, CTS, N.A. Cohen Executive Vice President, will join Coffman as a Principal. In addition, six (6) N.A. Cohen employees will become Coffman employees. They will all move a short distance to Coffman's Encino office.

"We are selective in the leaders and firms we partner with and are committed to finding opportunities that benefit our clients and team members," said Dave Ruff, Coffman's CEO/COB.



“As I got to know Jack, Youssef, and the N.A. Cohen team, I was excited at how complementary our work, values, and culture are. I am confident that we will be successful together.”

For more information, see the attached Fact Sheet and visit the announcement page at <https://www.coffman.com/news/n-a-cohen-group-will-join-coffman-engineers>. The announcement webpage will be updated after the deal closes.

### **About N.A. Cohen Group**

In 1954 Norman A. Cohen established his practice as a sole proprietorship. Since then, the firm went through several partnerships until Norman A. Cohen was established in 1956 and N.A. Cohen Group, Inc. was founded in 1997. The company has provided professional electrical engineering and illumination design services for more than six decades. N.A. Cohen’s services have an emphasis in the areas of electrical power distribution, illumination, and low voltage systems including voice/data, security, and audio-visual systems design.

### **About Coffman Engineers**

Since 1979, Coffman Engineers has added staff and expanded into dozens of service offerings, but the commitment to innovative work and enduring relationships remains unchanged. Coffman offers deep and scalable multidiscipline engineering services including civil, structural, mechanical, electrical, fire protection, and other specialties. Coffman’s 600 employees from 19 offices across the US are committed to clients and the team effort it takes to build a better world. For more information, please visit [coffman.com](http://coffman.com) or connect on LinkedIn, Facebook, Instagram, and Twitter.

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## **N.A. Cohen Group, Inc. Will Join Coffman Engineers, Inc.**

N.A. Cohen will augment Coffman's LA electrical engineering services

- [N.A. Cohen Group, Inc.](#) (NACG) has a definitive agreement to join [Coffman Engineers, Inc.](#) (Coffman).
- NACG will finalize the merger agreement with Coffman with the goal of closing in December 2021. Specific terms of the agreement are not disclosed.
- The two firms have been working together on projects since 2010 and have been communicating about the possibility of joining forces since 2019.
- After due diligence by both firms and meetings to discuss the benefits and impacts of the opportunity, NACG is eager to join Coffman.
- Coffman's LA offices currently do not offer in-house electrical engineering services. The addition of NACG will become the LA electrical engineering group and join Coffman's companywide team of more than 100 electrical staff.
- Once the agreement is finalized, NACG will join Coffman's Encino office. Jonathan Wirthlin, SE, will continue to be the Managing Principal of the LA-OC Region which includes offices in Encino, Downtown LA, and Orange County.
- Jack Arslanian, PE, NACG President/Principal, will join Coffman as a Principal Advisor. Youssef Matta, PE, RCDD, CTS, NACG Executive Vice President, will join Coffman as a Principal. Jack and Youssef will continue to act as principals for their current projects and clients.
- In addition to Jack and Youssef, six (6) NACG employees will become Coffman employees when the deal agreement is finalized in December 2021.
- NACG has provided quality professional electrical, low voltage and audio-visual engineering services in LA for more than six decades and their experience complements the LA office's other established engineering disciplines.
- NACG and Coffman's markets and clients align, particularly in healthcare, hospitality, higher education, and housing.
- The addition of the NACG team strengthens the existing working partnership with Coffman's LA staff and provides leadership and development opportunities for NACG employees.
- After the transition, NACG (as Coffman Engineers) will continue to support clients and honor commitments with the same staff and level of quality clients have come to expect. Clients will also have access to additional multidiscipline services available at Coffman.

### **Deal Milestones (Subject to change)**

- September 16, 2021 – Letter of Intent (LOI) signed.
- October 5, 2021 – Public LOI Announcement.
- December 2021 (date TBD) – Final Closing.
- December 2021/January 2022 (date TBD) – NACG employees become Coffman employees and move to Coffman's Encino office.
- Post-Closing – Formal communication will be sent to NACG clients about the deal completion and assignment of existing contracts and other business.

### **About N.A. Cohen Group, Inc.**

In 1954 Norman A. Cohen established his practice as sole proprietorship. Since then, the firm went through several partnerships until Norman A. Cohen was established in 1956 and N.A. Cohen Group, Inc. was founded in 1997. The company has provided the highest quality professional electrical engineering and illumination design services for more than six decades. N.A. Cohen's services have an emphasis in the areas of electrical power distribution, illumination, and low voltage systems including voice/data, security, and audio-visual systems design.

N.A. Cohen Group is motivated by three core principles, the continued drive for innovation, fervent insistence on excellent work, and detailed attention to providing our clients with service that goes far beyond industry standards.

- Years in Business: 24
- Employees: 6
- Principals: 2

### **About Coffman Engineers, Inc.**

Coffman Engineers integrates many disciplines including civil, structural, mechanical, electrical, fire protection, and other specialty services offering clients something unique: the local, high touch service of a small firm backed by the multidiscipline capabilities typically found at large engineering consultants.

Coffman began as a seven-person structural firm in 1979 and has experienced significant growth since that time in geographic presence, markets, and engineering services. Today, Coffman is proud to be an *ENR* Top 500 engineering firm while remaining true to founding values and focusing on the success of clients and employees.

Coffman's Los Angeles office was created when a small, local structural engineering firm joined the company in 2001. Today, the LA-OC Region includes three regional offices, Encino, Downtown LA, and Orange County. The region offers clients convenient locations and attentive multidiscipline services by 33 professionals, including structural, civil, fire protection, life safety, seismic risk, and project management services.

- Years in Business: 42
- Employees Companywide: 594
- Office Locations: 17